

VINCENT JAEGER, M.D.

Dr. Jaeger can be reached through
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EDUCATION

Medical Doctor

Albany Medical College, Albany, New York, June, 1971
Additional training in General Surgery, June, 1976
Additional training in Thoracic and Cardiovascular Surgery, June, 1980
Active duty – Fort Campbell, Kentucky – Chief of Surgery, June, 1978
Fordham University, Bronx, New York, 1967
Bachelor of Science degree with major in Premed – grade 3.5/4.0

Certifications:

Fellow, American Board of Surgery 1977
Fellow, American Board of Thoracic Surgery 1980, 1990

PROFESSIONAL EXPERIENCE

President and CEO, Jaeger Medical Research Associates, LLC March, 2008 – Present

- Website: http://www.jaegermedicalresearchassociates.com/Home_Page.html
- Comprehensive consulting services to the medical device industry in the area of Medicare and private payer coverage and reimbursement from product design to market launch
- Strategic planning for favorable coverage and adequate reimbursement decisions by commercial payers and Medicare
- Scientific analysis of the peer-reviewed medical literature
- Formal health technology assessments to critically evaluate safety and effectiveness of new medical technologies
- Clinical trial strategy, design and methodology required to effect a favorable coverage and reimbursement decision
- Clinical trial protocol development and assessment
- Advise on strategy to approach payers for coverage and reimbursement decisions and assist with these presentations
- ICD-9, CPT, HCPCS coding analysis for procedures and products

HEALTH NET

National Medical Director for Coverage and Reimbursement 2002 - 2008

- Personally wrote ~ 300 National Medical Policies critically evaluating new technologies for medical necessity, coverage and reimbursement.
- Final authority in determining coverage and reimbursement status for all medical technologies evaluated in the Department.
- As Chairperson of Medical Advisory Council, presented completed drafts of National Medical Policies to physician members for final approval.
- Acted as a Senior Healthcare Consultant to all areas internal within the company, including precertification, case and disease management, appeals, claims management, pharmacy, customer service, legal, quality, outcomes management and public relations.
- Developed a monthly, nationwide educational program for nurses and Medical Directors.

- Created ongoing educational program by sending daily clinical content by E-mail to medical staff across the country.
- Chairperson – Health Net’s National Pharmacy and Therapeutics Committee

AETNA

National Medical Director for Coverage and Reimbursement 1995 – 2002

- Under my leadership, Aetna was the first Managed Care Company in the United States to form a separate department totally dedicated to the creation of National Medical Policies used by the Medical Directors and nurses in the field in their coverage-decision-making processes.
- Personally developed ~ 500 National Medical Policies on new technologies in all fields of medicine and was the first company in the United States to upload them onto our internet site. (http://www.aetna.com/cpb/medical/data/cpb_alpha.html).
- Coordinated nation-wide efforts linking corporate resources to the needs of field personnel to assure consistent coverage decision making, claims management, and coding.
- Spearheaded expansion of case, utilization and disease management on a national level through the implementation of clinical guidelines models resulting in improved clinical outcomes (3.2% less admissions nationally).
- Wrote policies and procedures, developed application form and credentialed organ-specific programs for participation in Aetna’s National Transplant Program Institutes of Excellence.
- Wrote 13 Clinical Practice Guidelines for primary care providers as part of Aetna’s CME program.
- Participated in many presentations to obtain National Accounts business.
- Chairperson - National Pharmacy and Therapeutics Committee
- Chairperson - National Credentialing / Recredentialing Committee
- Chairperson - National Clinical Policy Committee
- Chairperson - National Transplant Credentialing Committee

Senior Medical Director, Aetna Health Plan, Windsor, CT 1992 - 1995

- Responsibilities included precertification, utilization management, case management, disease management, disability determinations.
- Achieved financial turnaround by organizing utilization management techniques, improving service and by applying sound personal management principles.
- Membership doubled from 60,000 to 120,000 during my tenure.
- Wrote clinical policies and procedure manuals used by the case and disease management nurses.
- Created clinical guidelines for the nurses to use in the precertification process which resulted in a denial rate 23% higher than previously achieved. This came to the attention of individuals in corporate who asked me to come to the Home Office and do the same on a national level.

CLINICAL PRACTICE

Thoracic and Cardiovascular Surgeon, Hartford, CT 1980 – 1992

- Clinical practice with 4 other surgeons performing 1300 open heart procedures per year with a mortality rate of 0.5 percent.

Active, unrestricted Medical License: Connecticut # 22235